

Does this sound like you? You have a team that needs your input support and leadership but you have ambitious fundraising goals you need to meet. You're on the road and on the go and there doesn't seem to be enough time to focus on your team AND focus on your goals. You hate feeling like you have to make a choice between your staff or your individual goals. Well you don't have to anymore!

At the end of this session, participants will learn:

- Common Pitfalls stopping you from managing effectively and how to avoid them Strategies to help you manage your team effectively and keep your sanity
- How to structure your time so that the work gets done
- How to hit your goals while staying connected to your team

ABOUT THE PRESENTER:



Kishshana would tell you that she didn't choose a career in development; it chose her! Kishshana launched Kishshana & Co. to help non-profits break out of their organizational and fundraising rut. Over the last 15 years, she has worked with local and national non-profit organizations in various development roles where she designed and implemented development infrastructures, created diversified fundraising programs, increased staff capacity and oh yes...raised money! To date, she has helped organizations raise over \$45 million dollars. Kishshana is a Certified Fund Raising Executive (CFRE) and a BoardSource Certified Governance Trainer (CGT), A passionate, charismatic and electrifying professional, Kishshana is committed to helping non-profit leaders come up with bright ideas that will propel their organizations' mission.